2011 District Performance Recognition Program

ltem Number	Objective	Bronze Level	Silver Level	Gold Level	Bronze Points	Silver Points	Gold Points
1	Performance achievements for units	Have 60% of the units in the district achieve the Bronze award.	Have 65% of the units in the district achieve the Bronze award.	Have 70% of the units in the district achieve the Bronze award.	100	200	400
2	Retention: Improve youth retention rate.	Youth retention rate increased 2 percentage points or met the national minimum of 62%.	Retention is at 68%, or 62% and have a 2 percentage points increase.	Retention is at 75%, or 68% and have a 2 percentage points increase.	100	200	400
3	Membership: With the district membership chair, have a growth plan that results in an increase in traditional market share, including Exploring, or an increase in traditional membership including Exploring.	Increase traditional membership, including Exploring, by at least one or increase market share.	Increase traditional membership, including Exploring, by 3% or increase market share by 1%.	Increase traditional membership, including Exploring, by 5% or increase market share by 2%.	100	200	400
4	Finance: Achieve the district's financial goals.	Achieve financial goals as established by the council, including product sales.	Increase funds raised by 15%.	Increase funds raised by 30%.	100	200	400
5	Training: Increase the number of direct contact leaders who are trained.	Increase trained direct contact leader percentage, or have 40% of direct-contact leaders trained.	Have 60% of direct- contact leaders trained, or have 40% trained and improve by 2%.	Have 80% of direct- contact leaders trained, or have 60% trained and improve by 2%.	100	200	400
6	Unit service: Unit visits are being made and are entered into the Unit Visit Tracking System 2.0.	Six commissioner visits/contacts to 25% of units and they are logged into UVTS 2.0.	Six commissioner visits/contacts to 35% of units and logged into UVTS 2.0.	Six commissioner visits/contacts to 50% of units and logged into UVTS 2.0.	50	100	200
7	Advancement: Increase the percentage of Scouts earning rank advancements.	Increase Cub and Boy Scout advancements, or 40% of Cub Scouts and 45% of Boy Scouts advanced one rank.	55% of Cub Scouts and 55% of Boy Scouts advanced one rank, or meet the Bronze level and have a 2 percentage points increase.	75% of Cub Scouts and 65% of Boy Scouts advanced one rank, or meet the Silver level and have a 2 percentage points increase.	50	100	200
8	Camping: Increase Cub Scout and Boy Scout camping.	Increase Cub Scout and Boy Scout camping, or 17% of Cub Scouts went to day camp or resident camp and 45% of Boy Scouts went to a long- term camp.		50% of Cub Scouts went to day camp or resident camp and 75% of Boy Scouts went to a long- term camp.	50	100	200
9	District leadership: The district leadership is trained.	The district Key 3 and district committee have completed orientation or training plus Youth Protection training (YPT). New members complete YPT before joining and orientation or training within six months of joining.	The district committee met nine times.	The district committee met ten times.	25	50	100
10	Nominating committee: The district has a nominating committee that meets all year.	The district has a nominating committee that meets year-round and operates in accordance with Selecting District People.	At least 10% of the district committee is new this year.	At least 60% of new district leaders have completed training for their position.	25	50	100
11	District committee: Have eight district meetings and complete district self-evaluation.	Have eight district meetings and complete the Self-Evaluation Guide for Successful District Operations.	The district has a written succession plan for district leadership.	The district chair and district commissioner are not registered in any unit in the district.	25	50	100
12	Chartered organization relationships: All chartered organizations are visited annually.	The key person in each chartered organization was visited at least once by a district representative.			25		

To earn Bronze: Complete 10 of 12 Bronze requirements, plus earn 700 points (from Bronze, Silver, or Gold points list). To earn Silver: Earn the Bronze award, plus earn 1,000 points (from Bronze, Silver, or Gold points list). To earn Gold: Earn the Bronze award, plus earn 1,600 points (from Bronze, Silver, or Gold points list).

Total points

Points

_____ Did not achieve ____

We certify on our honor as Scout leaders that these requirements have been completed.

District chair _

District commissioner

Level achieved

District executive _

Reviewed and approved by council president ____

Council commissioner _

___ Scout executive _____



2011 District Performance Recognition Program

Journey To Excellence, the new performance recognition program, changes the basic way we measure and recognize success in the Boy Scouts of America by moving away from measuring process and moving to measuring performance. It is based on many of the best practices used in the corporate performance measurement field today. Below provides specific information to help you understand the criteria and exactly what data will be used to determine the three levels of performance. In planning your strategy, use actual numbers from the previous year to guide your performance improvement goal planning. In each area, the district may qualify by meeting a specific standard or by showing measured improvement.

1	Of the units registered as of 1/1/2011, have at least 60% achieve the Bronze level or better.
2	Number of tradition youth that rechartered (A) or separated reregistered (B), divided by the number of youth in traditional programs at the end of the year (C). Total = $(A + B) / C$
3	Have a district membership chair. Have a written membership growth plan. Increase total Lone Cub Scouts, Cub Scouts, Lone Boy Scouts, Boy Scouts, Varsity Scouts, Venturers, Sea Scouts, and Explorers by at least one, or increase total of the above members divided by total available youth at the time of your charter renewal over the number at your last year's charter renewal.
4	Achieve the district financial goals for the year, including project sales goal.
5	Number of CM, CA, TL, DL, DA, WL, WA, SM, SA, NL, NA, VC, VA, SK, or MT (paid or multiple registration) completing basic training requirements for their position, divided by total number of positions listed above (paid or multiple registration).
6	Number of units receiving six or more visits or contacts as reported by the Unit Visit Tracking System (UVTS 2.0) divided by the total number of traditional units.
7	Have an increase in total rank advancements (Bobcat to Arrow of Light, and Tenderfoot to Eagle) or have total advancements (listed above) divided by the number of registered Cub Scouts and Boy Scouts be more than the stated percentages.
8	Have an increase in total Cub Scouts attending any in-council/out-of-council day camp and/or resident camp and Boy Scouts attending any in-council/out-of-council, long-term summer camp, high-adventure experience, jamboree, or serving on camp staff, OR have at least 17% of registered Cub Scouts as of 6/30/2011, attending any in-council/out-of-council day camp and/or resident camp and have at least 45% of Boy Scouts attending any in-council/out-of-council long-term summer camp, high-adventure experience, jamboree, or serving on camp staff.
9	All members of the district committee have completed orientation for their position through personal coaching or through training from the District Committee Training Workshop (No.34160) within six months of joining.
10	The district has a nominating committee that meets year-round and reports at every district committee meeting. They operate under the direction of the District Nominating Committee Worksheet (No.14-33157) and Selecting District People (No. 34512).
11	Have at least eight district committee meetings, and discuss and complete A Self-Evaluation Guide for Successful District Operation (No.34207).
12	The key person (head of the institution or designee) in every chartered organization is personally visited at least once each year by a representative of the district (commissioner, district committee member, or district executive).

Scoring the district's performance: To determine the district's performance level, you will use the above information to determine the points earned for each of the 12 individual criteria and then add those individual point scores to determine a composite score. Count only the highest point total achieved in any one requirement. Bronze level requires earning 10 of the 12 criteria plus 700 points, Silver level requires earning the Bronze level and 1,000 points, and Gold level requires earning the Bronze level and 1,600 points.

Performance measures already being considered for inclusion in the 2012 council performance recognition program will involve collecting feedback and improved scores on customer satisfaction surveys sent to parents, youth members, and charter partners.



2011 Crew Performance Recognition Program

ltem Number	Objective	Bronze Level	Silver Level	Gold Level	Bronze Points	Silver Points	Gold Points
1	Activities: The crew has selected an area of specialization and has carried out activities in its area of specialization.	Have carried out at least four activities in its area of specialization.	Have carried out at least five activities in its area of specialization.	Have carried out at least six activities in its area of specialization.	100	200	400
2	Building Venturing: Have an increase in membership or be larger than the average size crew.	Have a net gain of one member over last year, or have at least six members.	Increase youth members by 5%.	Increase youth members by 10%.	75	150	300
3	Retention: Improve retention rate.	Retain and re-register 60% of eligible members or have a 2 percentage points increase.	Retain and re-register 70% of members, or retain and re-register 60% and have a 2 percentage points increase.	Retain and re-register 75% of members, or retain and re-register 70% and have a 2 percentage points increase.	75	150	300
4	Youth leadership: The crew has elected youth leaders who are leading the crew activities.	Have an elected president, vice president, secretary, and treasurer, and they are leading the activities of the crew.	50% of the youth participate in Venturing Leadership Skills course.	70% of youth participate in Venturing Leadership Skills course.	75	150	300
5	Service projects: The crew participates in service projects, with one benefitting your chartering organization. The projects and hours are entered on the Journey to Excellence website.	Participate in two service projects.	Participate in three service projects.	Participate in four service projects.	75	150	300
6	Trained leadership: Have a trained and engaged crew committee.	Have an Advisor, an associate Advisor, and a committee with at least three members. All have completed <u>This</u> <u>Is Scouting, Fast Start</u> <u>training</u> , and <u>Youth</u> <u>Protection training</u> or, if new, complete within three months of joining.	Bronze level, plus all must have completed <u>Leader-Specific</u> <u>Training</u> . If new, complete within six months of joining.	Silver level, plus hold youth officer elections and installation before November 15.	75	150	300
7	Super activity: The crew participates in a super activity.	Participates in a super activity.	55% of youth attend a super activity.	75% of youth attend a super activity.	75	150	300
8	Parents meetings: The crew involves parents.	Hold at least two parent meetings where crew activities and plans are reviewed.	50% of families attend two parent meetings.	65% of families attend two parent meetings.	25	50	100
9	Budget: The crew has a budget and follows BSA policies relating to fundraising and fiscal management.	Have a written budget planned by the youth and committee, continually review the budget, and follow BSA policies.	Earn the Bronze level, plus the budget is completed by May 31 for the next program year.		25	50	
10	Reregister on-time	Complete reregistration, obtain all signatures, and submit paperwork to the council office prior to the expiration of your charter.			50		
11	Annual assessment: Completion of this form.	Conduct an annual crew assessment using this form, and submit it completed and signed with the charter renewal forms.			50		

To earn Bronze: Complete 9 of 11 Bronze requirements, plus earn 700 points (from Bronze, Silver, or Gold points list). To earn Silver: Earn the Bronze award, plus earn 1,000 points (from Bronze, Silver, or Gold points list). To earn Gold: Earn the Bronze award, plus earn 1,600 points (from Bronze, Silver, or Gold points list).

Total points

Level achieved _____ Did not achieve __

We certify on our honor as Venturers and Venturing leaders that these requirements have been completed.

Crew president _____

_ Crew secretary _

Advisor ___

___ Committee chair ___

Commissioner _

This form should be turned in to the Scout service center with your charter renewal paperwork.



2011 Crew Performance Recognition Program

Journey To Excellence, the new performance recognition program, changes the basic way we measure and recognize success in the Boy Scouts of America by moving away from measuring process and moving to measuring performance. Below provides specific information to help you understand the criteria and exactly what data will be used to determine the three levels of performance. In planning your strategy, use actual numbers from the previous year to guide your performance improvement goal planning. The crew youth leaders should take the lead in making this assessment. In each area, the crew may qualify by meeting a specific standard or by showing measured improvement.

1	The crew has selected an area of specialization and has carried out at least four activities in that area.
2	At charter renewal time, have an increase in the number of youth members over the number of youth members on the previous year's charter renewal.
3	The number of youth members that recharter (A) or separated/reregistered (B), divided by the number of youth members on the crew's previous charter renewal (C) less the number of youth who age out (D). Total = $(A + B) / (C - D)$.
4	The crew has elected youth leaders as president, vice president, secretary, and treasurer who are leading the activities of the crew.
5	The crew participates in at least two service projects during the year and enters them on the Journey to Excellence website. The projects may be completed as joint projects with other organizations. At least one project must benefit the chartered organization.
6	Have a crew committee. All NL, NA, and MC (paid or multiple registration) have completed This Is Scouting, Fast Start training, and Youth Protection training, or new leaders complete them within three months of joining.
7	The crew participates in at least one super activity of at least three days and nights, divided by the number of Venturers on 6/30/2011.
8	Involve crew members' parents by having at least two parent meetings where crew activities and plans are reviewed and at least one parent from each family attends.
9	The crew has a written budget that is reviewed at all crew committee meetings, and the crew follows BSA policies relating to fundraising and fiscal management as found on the Unit Money-Earning Application form, the crew treasurer's book, and any other publication that the council has developed for fundraising and fiscal management.
10	Complete the crew's charter renewal paperwork, including all required signatures, and submit completed forms to the council service center before the end of the charter year.
11	Complete this form, including all required signatures, and submit to the council service center with the charter renewal paperwork.

Scoring the crew's performance: To determine the crew's performance level, you will use the above information to determine the points earned for each of the 11 individual criteria and then add those individual point scores to determine a composite score. Count only the highest point total achieved in any one requirement. Bronze level requires earning 9 of the 11 criteria plus 700 points, Silver level requires earning the Bronze level and 1,000 points, and Gold level requires earning the Bronze level and 1,600 points.

Performance measures already being considered for inclusion in the 2012 council performance recognition program will involve collecting feedback and improved scores on customer satisfaction surveys sent to parents, youth members, and charter partners.



2011 Troop Performance Recognition Program

ltem Number	Objective	Bronze Level	Silver Level	Gold Level	Bronze Points	Silver Points	Gold Points
1	Advancement: Increase the percentage of Boy Scouts earning rank advancements.	Have 55% of Boy Scouts advance one rank or have a 2 percentage points increase.	Have 60% of Boy Scouts advance, or 55% advance and have a 2 percentage points increase.	Have 65% of Boy Scouts advance, or 60% and have a 2 percentage points increase.	75	150	300
2	Retention: Improve retention rate.	Retain and re-register 76% of eligible members, or have a 2 percentage points increase.	Retain and re-register 80% of members, or retain and re-register 76% and have a 2 percentage points increase.	Retain and re-register 85% of members, or retain and re-register 80% and have a 2 percentage points increase.	75	150	300
3	Building Boy Scouting: Have an increase in membership or be larger than the average size troop.	Have a net gain of one member over last year, or have at least 14 members.	Increase youth members by 5%.	Increase youth members by 10%.	75	150	300
4	Trained leadership: Have a trained and engaged troop committee.	Have a Scoutmaster, an assistant Scoutmaster, and a committee with at least three members with all completed <u>This</u> <u>Is Scouting</u> , Fast Start <u>training</u> , and <u>Youth</u> <u>Protection training</u> or, if new leaders, within three months of joining.	Bronze level, plus all must have completed Leader-Specific Training or, if new leaders, within six months of joining.	Silver level, plus hold youth officer elections and installation before November 15.	75	150	300
5	Short-term camping: The troop conducts short- term or weekend campouts throughout the year.	Conduct four short-term overnight campouts.	Conduct eight short-term overnight campouts.	Conduct 10 short-term overnight campouts.	50	100	200
6	Long-term camping: The troop participates in a long-term camp.	The troop participates in a long-term camp.	60% of Scouts attend a long-term camp.	70% of Scouts attend a long-term camp.	50	100	200
7	Patrol method: The troop uses the patrol method.	The troop has patrols, and each has a patrol leader. There is an SPL if more than one patrol. The PLC meets four times a year. The troop holds patrol leader training.	PLC meets six times a year, including an annual planning meeting.	PLC meets 10 times a year, including an annual planning meeting, and one Scout attends NYLT.	50	100	200
8	Service projects: The troop participates in service projects, with one benefitting your chartering organization. The projects and hours are entered on the Journey to Excellence website.	Participate in four service projects.	Participate in five service projects.	Participate in six service projects.	50	100	200
9	Webelos-to-Scout transition: Have a Webelos-to- Scout transition plan.	With a pack or Webelos den, hold two joint activities, one of which is a Webelos parent orientation and camp promotion meeting.	Recruit two Webelos Scouts.	Recruit five Webelos Scouts.	50	100	200
10	Budget: The troop has a budget that is continually reviewed by the committee and follows BSA policies relating to fundraising and fiscal management.	Have a written budget reviewed at committee meetings and that follows BSA policies.	Earn the Bronze level, plus Scouts participate in the budget planning process.	Earn the Bronze and Silver levels, plus budget is completed by May 31 for the next program year.	25	50	100
11	Court of honors/parents meetings: Scouts are awarded their badges at court of honors.	Scouts are awarded badges at least twice a year at court of honors, where troop plans are reviewed with parents.	Three court of honors are held with families attending.	Four court of honors are held with families attending.	25	50	100
12	Reregister on-time	Complete reregistration, obtain all signatures, and submit paperwork to the council office prior to the expiration of your charter.			50		
13	Annual assessment: Completion of this form.	Conduct an annual troop assessment using this form, and submit it completed and signed with the charter renewal forms.			50		

To earn Bronze: Complete 11 of 13 Bronze requirements, plus earn 700 points (from Bronze, Silver, or Gold points list). To earn Silver: Earn the Bronze award, plus earn 1,000 points (from Bronze, Silver, or Gold points list). To earn Gold: Earn the Bronze award, plus earn 1,600 points (from Bronze, Silver, or Gold points list).

We certify on our honor as Scout leaders that these requirements have been completed.

Scoutmaster _

Committee chair

Commissioner ____

This form should be turned in to the Scout service center with your charter renewal paperwork.

Level achieved _____

Did not achieve

Total points

2011 Troop Performance Recognition Program

Journey To Excellence, the new performance recognition program, changes the basic way we measure and recognize success in the Boy Scouts of America by moving away from measuring process and moving to measuring performance. Below provides specific information to help you understand the criteria and exactly what data will be used to determine the three levels of performance. In planning your strategy, use actual numbers from the previous year to guide your performance improvement goal planning. In each area, the troop may qualify by meeting a specific standard or by showing measured improvement.

1	Total Boy Scout rank advancements (Tenderfoot, Second Class, First Class, Star, Life, Eagle) earned since your 2010 charter renewal date (A), divided by total Boy Scouts/Varsity Scouts at the current charter renewal date (B). Total = A / B.
2	Number of youth members that rechartered (C) or separated/reregistered (D), divided by the number of youth members on the troop's previous charter renewal (E) less the number of youth who age out (F). Total = $(C + D) / (E - F)$.
3	At charter renewal time, have an increase in the number of youth members over the number of youth members on the previous year's charter renewal.
4	Have a troop committee. All SM, SA, and MC (paid or multiple registration) have completed This Is Scouting, Fast Start training, and Youth Protection training or, if new leaders, complete within three months of joining.
5	Conduct short-term (at least one overnight) campouts throughout the year.
6	Boy Scouts/Varsity Scouts attend any in-council or out-of-council long-term summer camp (of at least three days and nights), high- adventure experience, jamboree, or serve on camp staff within the past year, divided by the Boy Scout/Varsity Scout membership on 6/30/2011.
7	The troop is separated into patrols and each patrol has an elected patrol leader. If the troop has more than one patrol, there is an elected senior patrol leader. If the troop has more than one patrol, the PLC meets at least four time each year. The troop holds patrol leader training each year.
8	The troop participates in at least two service projects during the year and enters them on the Journey to Excellence website. The projects may be completed as joint projects with other organizations. At least one project must benefit the chartered organization.
9	Hold at least two activities with a pack or Webelos den, one of which is a new parent orientation and camp promotion meeting, and recruit new Webelos Scouts into the troop.
10	The troop has a written budget that is reviewed at all troop committee meetings, and the troop follows BSA policies relating to fundraising and fiscal management as found on the Unit Money-Earning Application form, the troop treasurer's book, and any other publication that the council has developed for fundraising and fiscal management.
11	The troop holds at least two court of honors, where parents are invited and Scouts are awarded badges. The troop's program plans are reviewed with the parents.
12	Complete the troop's charter renewal paperwork, including all required signatures, and submit completed forms to the council service center before the end of the charter year.
13	Complete this form, including all required signatures, and submit to the council service center with the charter renewal paperwork.

Scoring the troop's performance: To determine the troop's performance level, you will use the above information to determine the points earned for each of the 13 individual criteria and then add those individual point scores to determine a composite score. Count only the highest point total achieved in any one requirement. Bronze level requires earning 11 of the 13 criteria plus 700 points, Silver level requires earning the Bronze level and 1,000 points, and Gold level requires earning the Bronze level and 1,600 points.

Performance measures already being considered for inclusion in the 2012 council performance recognition program will involve collecting feedback and improved scores on customer satisfaction surveys sent to parents, youth members, and the charter partners.



2011 Pack Performance Recognition Program

ltem Number	Objective	Bronze Level	Silver Level	Gold Level	Bronze Points	Silver Points	Gold Points
1	Advancement: Increase the percentage of Cub Scouts earning rank advancements.	Have 55% of Cub Scouts advance one rank or have a 2 percentage points increase.	Have 75% of Cub Scouts advance, or 55% advance and have a 2 percentage points increase.	Have 90% of Cub Scouts advance, or 75% and have a 2 percentage points increase.	100	200	400
2	Retention: Improve retention rate.	Retain and re-register 68% of eligible members or have a 2 percentage points increase.	Retain and re-register 75% of members, or retain and re-register 68% and have a 2 percentage points increase.	Retain and re-register 80% of members, or retain and re-register 75% and have a 2 percentage points increase.	100	200	400
3	Building Cub Scouting: Have an increase in membership or be larger than the average size pack.	Have a net gain of one member over last year, or have at least 19 members.	Increase youth members by 5%.	Increase youth members by 10%.	75	150	300
4	Outdoor activities: The pack has activities in the outdoors.	Have three outdoor activities during the year.	Have four outdoor activities during the year.	Have five outdoor activities during the year.	75	150	300
5	Trained leadership: Have a trained and engaged pack committee.	Have a Cubmaster and a committee with at least three members. All dens have leaders. All have completed <u>This</u> <u>Is Scouting</u> . Fast Start <u>training</u> , and <u>Youth</u> <u>Protection training or, if</u> <u>new, complete</u> within three months of joining. Den or pack meetings have started by October 31.	Bronze level, plus all must have completed <u>Leader-Specific</u> <u>Training</u> or, if new, complete within six months of joining.	Silver level, plus pack participates in <u>BALOO</u> training and in <u>OWLS</u> training.	50	100	200
6	Day/resident camp: The pack participates in Cub Scout day camp or Cub Scout resident camp.	The pack participates in Cub Scout day camp or Cub Scout resident camp.	25% attend Cub Scout day camp or Cub Scout resident camp.	40% attend Cub Scout day camp or Cub Scout resident camp.	50	100	200
7	Service projects: The pack participates in service projects, with one benefitting your chartering organization. The projects and hours are entered on the Journey to Excellence website.	Participate in two service projects.	Participate in three service projects.	Participate in four service projects.	50	100	200
8	Leadership planning: Next year's leaders are identified early.	By May 31, the pack committee recruits/confirms pack and den leadership for the next year.	Earn the Bronze level, plus the pack holds its fall recruitment by September 30.	Earn the Bronze and Silver levels, plus every leadership position is filled by October 15.	50	100	200
9	Webelos-to-Scout transition: Have a Webelos-to- Scout transition plan with a troop or troops.	With a troop, hold two joint activities, one of which is a parent orientation and camp promotion meeting.	60% of Webelos register with a troop.	80% of Webelos register with a troop.	50	100	200
10	Budget: The pack has a budget that is continually reviewed by the committee and follows BSA policies relating to fundraising and fiscal management.	Have a written budget reviewed at committee meetings and that follows BSA policies.	Earn the Bronze level, plus Cub Scouts' ideas are used in the budget planning process.	Earn the Bronze and Silver levels, plus budget is completed by May 31 for the next program year.	25	50	100
11	Pack and den meetings: Packs and dens have regular meetings.	Hold nine pack meetings a year, with one meeting reviewing program plans and asking for parental involvement. Dens meet twice a month.	Pack committee meets at least six times a year.	Pack committee meets at least 10 times a year.	25	50	100
12	Reregister on-time	Complete reregistration, obtain all signatures, and submit paperwork to the council office prior to the expiration of your charter.			25		
13	Annual assessment: Completion of this form.	Conduct an annual pack assessment using this form, and submit it completed and signed with the charter renewal forms.			25		

To earn Bronze: Complete 10 of 13 Bronze requirements, plus earn 700 points (from Bronze, Silver, or Gold points list). To earn Silver: Earn the Bronze award, plus earn 1,000 points (from Bronze, Silver, or Gold points list). To earn Gold: Earn the Bronze award, plus earn 1,600 points (from Bronze, Silver, or Gold points list).

Total points

Did not achieve

Points

We certify on our honor as Scout leaders that these requirements have been completed.

Cubmaster _____

Commissioner

oner _____ Level achieved _

This form should be turned in to the Scout service center with your charter renewal paperwork.



Committee chair

2011 Pack Performance Recognition Program

Journey To Excellence, the new performance recognition program, changes the basic way we measure and recognize success in the Boy Scouts of America by moving away from measuring process and moving to measuring performance. Below provides specific information to help you understand the criteria and exactly what data will be used to determine the three levels of performance. In planning your strategy, use actual numbers from the previous year to guide your performance improvement goal planning. In each area, the pack may qualify by meeting a specific standard or by showing measured improvement.

-	
1	Total Cub Scout rank advancements (Bobcat, Tiger, Wolf, Bear, Webelos, Arrow of Light) earned since your 2010 charter renewal date (A), divided by total Tiger Cubs, Cub Scouts, and Webelos Scouts at the current charter renewal date (B). Total = A / B.
2	Number of youth members that rechartered (C) or separated/reregistered (D), divided by the number of youth members on the pack's previous charter renewal (E), less the number of youth who age out or graduate (F). Total = $(C + D) / (E - F)$.
3	At charter renewal time, have an increase in the number of youth members over the number of youth members on the previous year's charter renewal.
4	The pack has activities in the outdoors, which could include outdoor pack meetings, hikes, pack campouts, parades, outdoor service projects, etc.
5	Have a pack committee. All CM, CA, MC, TL, DL, DA, WL, and WA (paid or multiple registration) have completed This Is Scouting, Fast Start training, and Youth Protection training or, if new, complete within three months of joining. Den or pack meetings have started by 10/31/2011.
6	Cub Scouts attend an in-council/out-of-council Cub Scout day camp and/or Cub Scout resident camp in 2011. Silver and Gold levels are total number of Cub Scouts attending (G) divided by total number of Cub Scouts registered as of 6/30/2011 (H). Total = G / H.
7	The pack participates in at least two service projects during the year and enters them on the Journey to Excellence website. The projects may be completed as joint projects with other organizations. At least one project must benefit the chartered organization.
8	The pack recruits or confirms the next year's leadership, including CM, DLs, and WLs, by 5/31/2011. The pack holds its fall recruitment event by 9/30/2011.
9	Hold at least two joint activities with a troop or troops, one of which is a new parent orientation and camp promotion meeting, and have graduating boys register with a troop. If pack has no Webelos Scouts, this requirement is met at the Bronze level.
10	The pack has a written budget that is reviewed at all pack committee meetings, and the pack follows BSA policies relating to fundraising and fiscal management as found on the Unit Money-Earning Application form, the pack treasurer's book, and any other publication that the council has developed for fundraising and fiscal management.
11	Have at least nine pack meetings within the past 12 months, with one of those meetings being to review the pack's program plans and asking for parental involvement in the pack. All dens meet at lease twice each month during the program year.
12	Complete the pack's charter renewal paperwork, including all required signatures, and submit completed forms to the council service center before the end of the charter year.
13	Complete this form, including all required signatures, and submit to the council service center with the charter renewal paperwork.

Scoring the pack's performance: To determine the pack's performance level, you will use the above information to determine the points earned for each of the 13 individual criteria and then add those individual point scores to determine a composite score. Count only the highest point total achieved in any one requirement. Bronze level requires earning 10 of the 13 criteria plus 700 points, Silver level requires earning the Bronze level and 1,000 points, and Gold level requires earning the Bronze level and 1,600 points.

Performance measures already being considered for inclusion in the 2012 council performance recognition program will involve collecting feedback and improved scores on customer satisfaction surveys sent to parents, youth members, and charter partners.

